



ANNUAL REPORT

2017



THE ROAD WE WALK TOGETHER

In my 18 years with Cafe 1040, I have had the privilege of hearing and seeing stories of lives changed from students who participate in our missions mentorships and whole communities impacted by hearing the story of Jesus for the very first time.

For our students, the people living inside the 10/40 window are no longer an unreachable statistic on a page. (3.1 billion to be exact.) They are friends they text to meet for coffee, they are families they have shared a meal with, and they are people longing to hear the story of Jesus.

As you look through these pages, we hope you will see how God is at work through Cafe 1040. It's an honor to play a small role and I am grateful we get to walk this road together.

One day, a time will come when people from every nation, tribe, people and language will be standing before the throne proclaiming the greatness of God, and you will have played a role in that through your support of Cafe 1040. Until then, our work is not finished.

Chuck Phillips
Founder and Executive Director

BY THE NUMBERS



"I feel like God really used this program in my life to prune and train me up for the field. I have been passionate about reaching the unreached for a very long time and there were many times I almost went to the field in my own timing. I can confidently say that this program came exactly in the Lord's timing and was exactly what I needed. I really can't imagine where I would be or how quickly I would've burnt out on the field if I hadn't."

– Cafe 1040 Graduate

Looking Back at 2017



58 STUDENTS

IMMERSED IN UNREACHED
PEOPLE GROUPS



60

STAFF GROWTH
GIVING US 13% GROWTH



9450

CONVERSATIONS AROUND
A CAREER IN MISSIONS



4718

FINANCIAL PARTNERS
FUNDING THE MISSION



945

STUDENTS EXPLORING A
MENTORSHIP



13 YEARS

EQUIPPING THE NEXT
GENERATION



82

GRADS COMMITTED TO
GO LONG TERM



53

MISSIONS EVENTS AND
CONFERENCES



25

UNIVERSITY
PARTNERSHIPS



INTERVIEW

WITH A CAFE 1040 GRAD

CAFE 1040: How did you find out about our overseas mentorship?

PATRICK: I was looking for 3-month programs at several organizations. My missions pastor helped me find Cafe 1040.

CAFE 1040: What did you enjoy most about your time there and with our program?

PATRICK: My mentorship with an experienced missionary was a huge blessing to me. My mentor helped me work through a lot. He helped me gain clarity, overcome obstacles, help take the next steps and identify how to use the gifts God has gifted me in a missions context.

CAFE 1040: Did these three months give you more clarity and confidence on your calling?

PATRICK: Cafe 1040 absolutely gave me clarity and confidence on God's calling for me. I came to the program pretty sure I wanted to go, but my experience overseas really confirmed it. I grew in my desire to go and I grew in my desire to go to a Muslim nation. I gained clarity regarding my next steps. I wasn't sure what I would do next. From the time I come home to the time I go long-term, what does that time look like? What do I need to be doing? What does missions as a career look like? It was very important and significant for me to have guidance in what next steps to take after coming home.

CAFE 1040: Where are you planning to move overseas?

PATRICK: I want to serve among Muslims. The Middle East has been on my heart for a while.



Not as many missionaries go there and many parts are not particularly safe or comfortable. Some of the hardest places are full of people who need to hear the gospel. I feel like I would like to go to a place where there isn't as much effort to reach these people.

CAFE 1040: Would you recommend Cafe 1040's program to friends?

PATRICK: Absolutely. It's a great next step for people who are considering missions and aren't sure what it may look like. The program is designed to help you gain clarity and how you can play a roll in the fulfillment of the Great Commission.

CAFE 1040: If you could summarize Cafe 1040 into one sentence, how would you summarize our program?

PATRICK: Cafe 1040 is a powerful and effective mobilization tool that God is using to raise up laborers from this generation to take the gospel where it is not.

Read more stories like these [here](#)
on our blog.

FINANCIAL



“We heard stories of lives being changed in profound and eternal ways, both in the States and abroad. The more we heard, the more God prompted us to take steps to be a part of Cafe’s work. We count it a privilege to give financial support to this ministry.”

- Tim and Sally, Cafe 1040 Donors

[READ THEIR FULL STORY HERE](#)

Sources of Funding

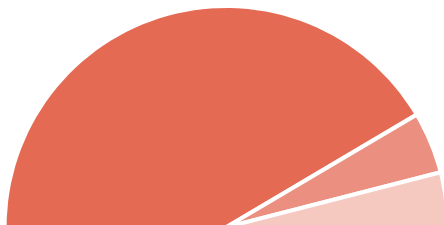
TOTAL REVENUE: \$3,202,310.58



● Staff Support ● Student Support ● General Ministry Support ● Other Income

Annual Expenses 2017

TOTAL EXPENSES: \$3,146,259.10



● Mobilizing and Mentoring ● Administrative ● Fundraising

REVENUE

	2016	2017	% change
Staff Support	\$2,038,157	\$2,538,575	16%
Student Support	\$446,794	\$486,709	9%
General Ministry Support	\$406,433	\$347,553	-14%
Other Income *	\$4,253	\$9,471	123%
Total Revenue	\$2,895,637	\$3,202,310	

EXPENSES

	2016	2017	% change
Mobilizing and Mentoring	\$2,327,220	\$2,599,109	12%
Administrative	\$228,943	\$294,796	29%
Fundraising	\$271,542	\$252,353	-7%
Total Expenses	\$2,827,705	\$3,146,259	

NET INCOME

\$67,932

\$56,051

* OTHER INCOME REFERS TO THE SALE OF RETIRED IT ASSETS

WAYS TO GET INVOLVED

PRAY

Pray for our staff, students and the unreached people we are working among.

SEND

Send us students that are interested in finding their role in God's global mission.

SUPPORT

Fund the mission by becoming one of our financial partners.

INTRODUCE

Introduce us to your church, friends, or family who have a passion for being a part of God's work among the nations.



SHARING WITH SAMIR

WRITTEN BY A CAFE 1040 STUDENT

One night our team was praying in our apartment. We took a minute of silence to listen to whatever God was trying to tell us. I started feeling really convicted that I needed to share the gospel with my friend Samir. I had kind of written him off as uninterested. All he ever seemed to want to do is goof off.

After that I heard, "Be still and know that I am God" repeat over and over in my head. I read Psalm 46: "Be still, and know that I am God; I will be exalted among the nations, I will be exalted in the earth."

After reading the rest of that verse I had no doubt I needed to share.

A little while later the guys were going out for dinner and I was planning to stay home because I was super tired. The first time I had done so the whole trip. As they were walking out the door, Samir stopped in to say hey.

We talked for a bit then I just started asking some questions about what he believed. Basically he felt that all religions were the same – just a bunch of keys that unlocked the same door. I explained to him what Christians believed and what Jesus says about being the only way.

After that, for a long time I really don't remember anything. It feels like a blur. I just remember little snippets of explaining faith, my personal faith, and all it means to me. I really truly believe that the Holy Spirit took over in that time speaking for me. Just another example of how worthy God is for all the praise.

My next memory was I was sitting next to him. He was sitting there saying he was speechless. It was hitting him hard. He asked for a glass of water. I got it, and he downed it. Then asked for another. Halfway through he stopped and saying "Man, this water is so cold and I've had two cups, but I'm still so thirsty."

I just laughed to myself. It felt like an "I gotchu bro" moment from God.

So I asked if he wanted to know why, so we pulled out John 4 – the woman at the well. At verse 13: "Jesus answered, 'Everyone who drinks this water will be thirsty again, but whoever drinks the water I give them will never thirst.

Indeed, the water I give them will become in them a spring of water welling up to eternal life.'" He started to tear up and cry. The conversation ended and he went home saying he never wanted to forget that night.

He said that he was going to go home and read the Bible that someone had given him years ago. A few weeks later, he's still interested and reading and becoming good friends with one of our local friends that is already a believer.

To me this story shows how much God is already working. He could lift up the rocks and stones to praise Him if he wanted.

But He chooses to use us. And we don't have to do anything special – literally just be willing to play T- ball when he T's it up for us.

What a good and powerful Father. All the glory and praise to him.

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"He could lift up the rocks and stones to praise Him if he wanted. But He chooses to use us."

BRIDGE THE GAP

WHAT WOULD IT TAKE FOR YOU TO CROSS?

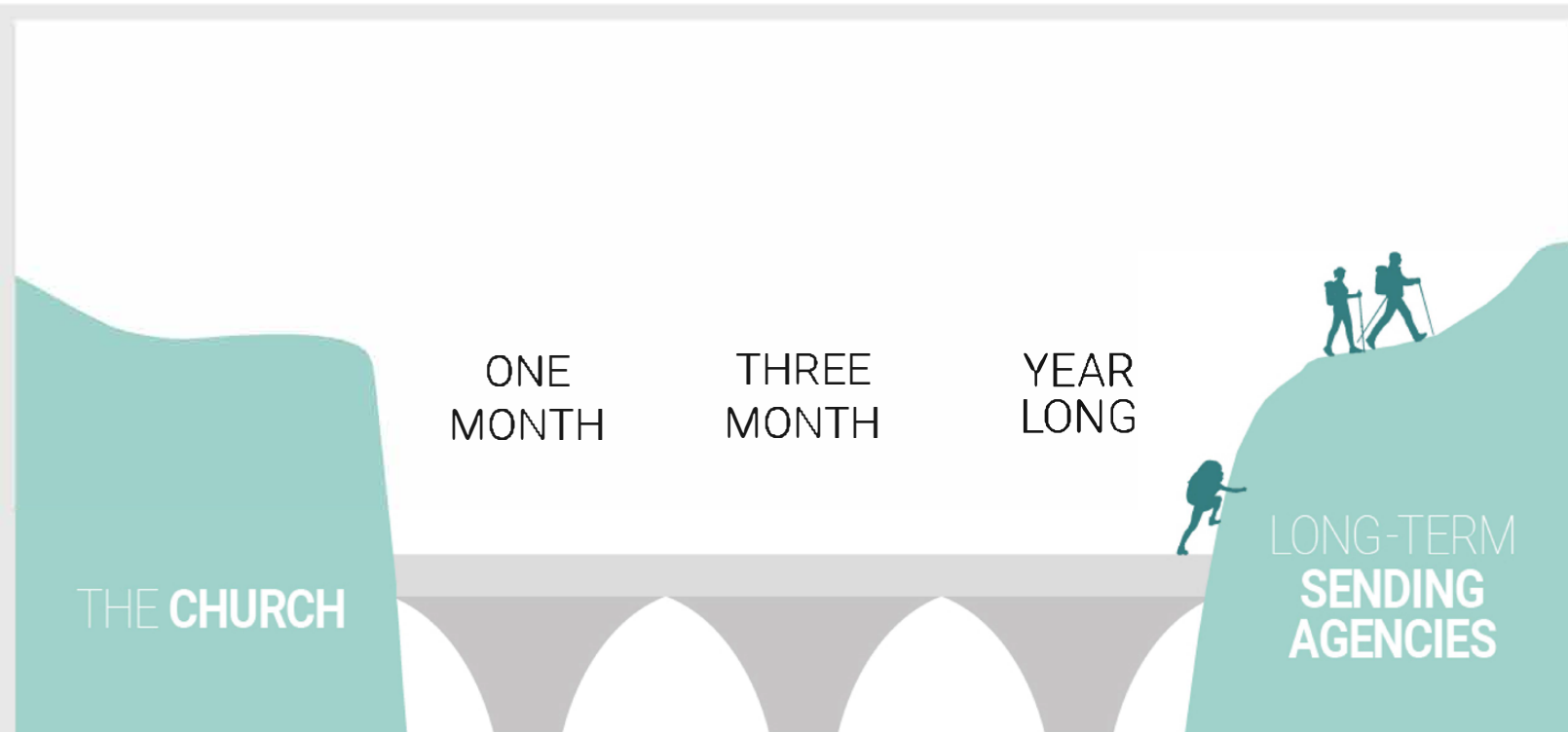
THE GAP

We believe the emerging generation is ready and willing to complete the Great Commission. But we know that the process from desiring to live overseas and actually getting there can be long and confusing. There are common obstacles that keep people from serving – a GAP IN THE PROCESS between the desire to go and being sent.

SO WE BUILT A BRIDGE

It is a giant leap from sitting in a church pew to walking through the doors of a long-term sending agency, ready and willing to move your life to the other side of the world. Our training is designed to help move this generation across the gap.

**SINCE 2013, 57% OF CAFE 1040
GRADUATES HAVE SAID YES TO
LONG-TERM MISSIONS**



Explore the entire **Bridge The Gap** brochure [here](#).



CAFE 1040'S MISSION:

LEADING A
GENERATION TO TELL
THE STORY OF JESUS
WHERE IT HAS NEVER
BEEN TOLD

